

cocos capital®

Research

Banco Macro - Argentina

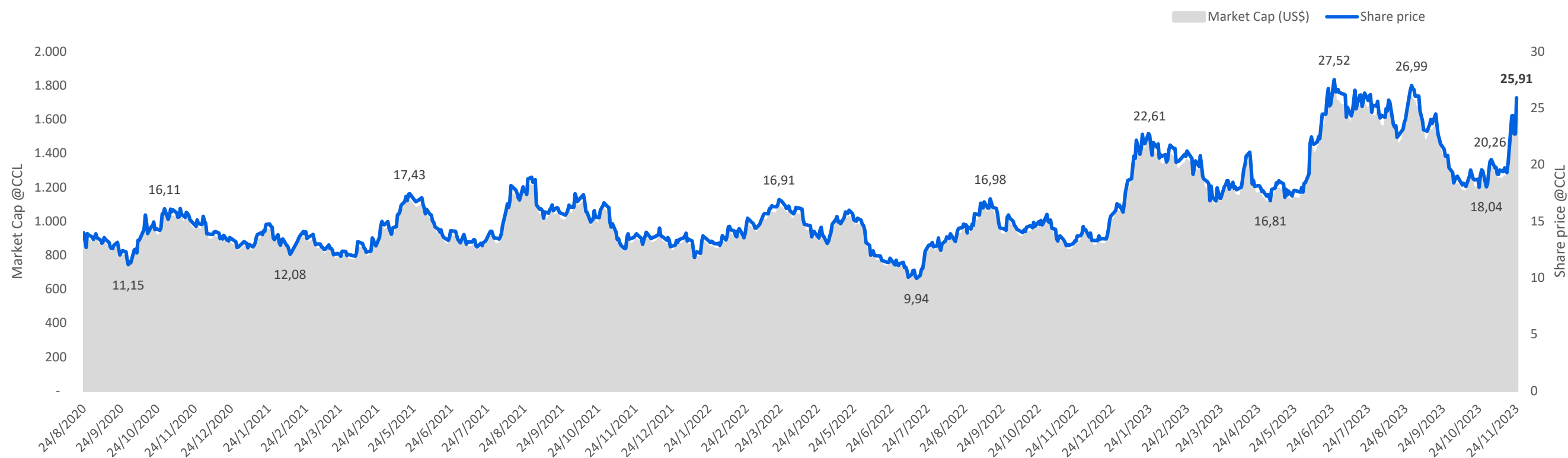
Nov 2023



Banco Macro – Market Valuation

Share Price Evolution BCBA:BMA and Company Valuation

(US\$ - US\$m)



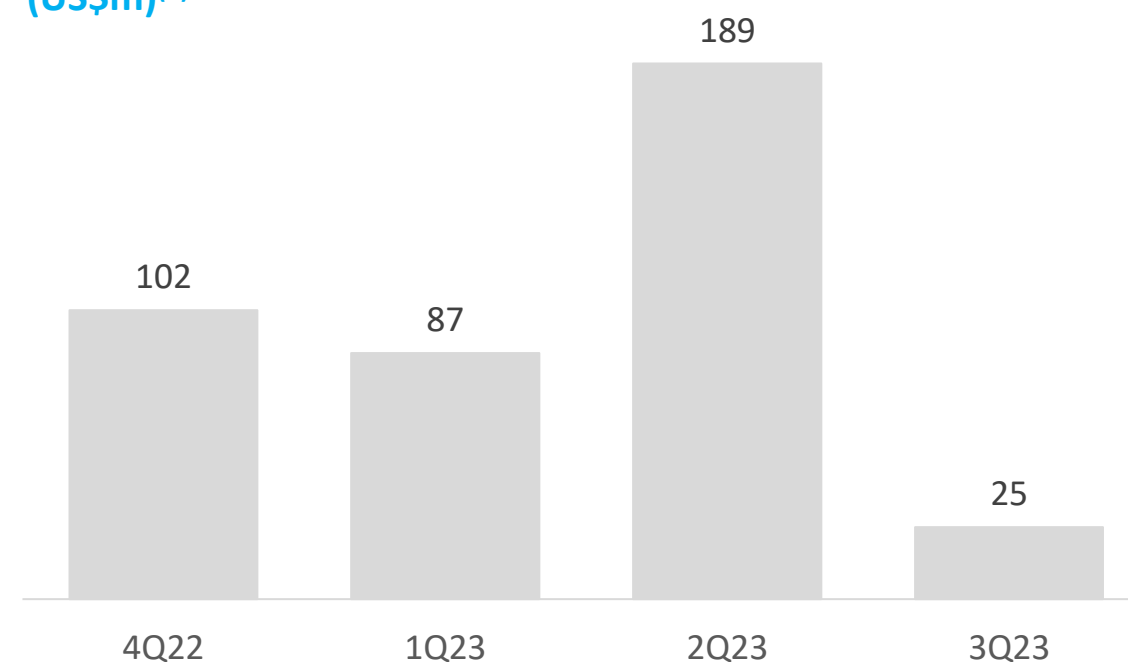
Market multiples

@24/11/2023

	@FX Oficial	@FX CCL
Market Cap (US\$m)	1.657	1.657
Book Value (US\$m)	2.880	1.274
P/BV	0,6x	1,3x
Earnings 3Q23 LTM	404	197
P/E	4,10	8,41

Earnings

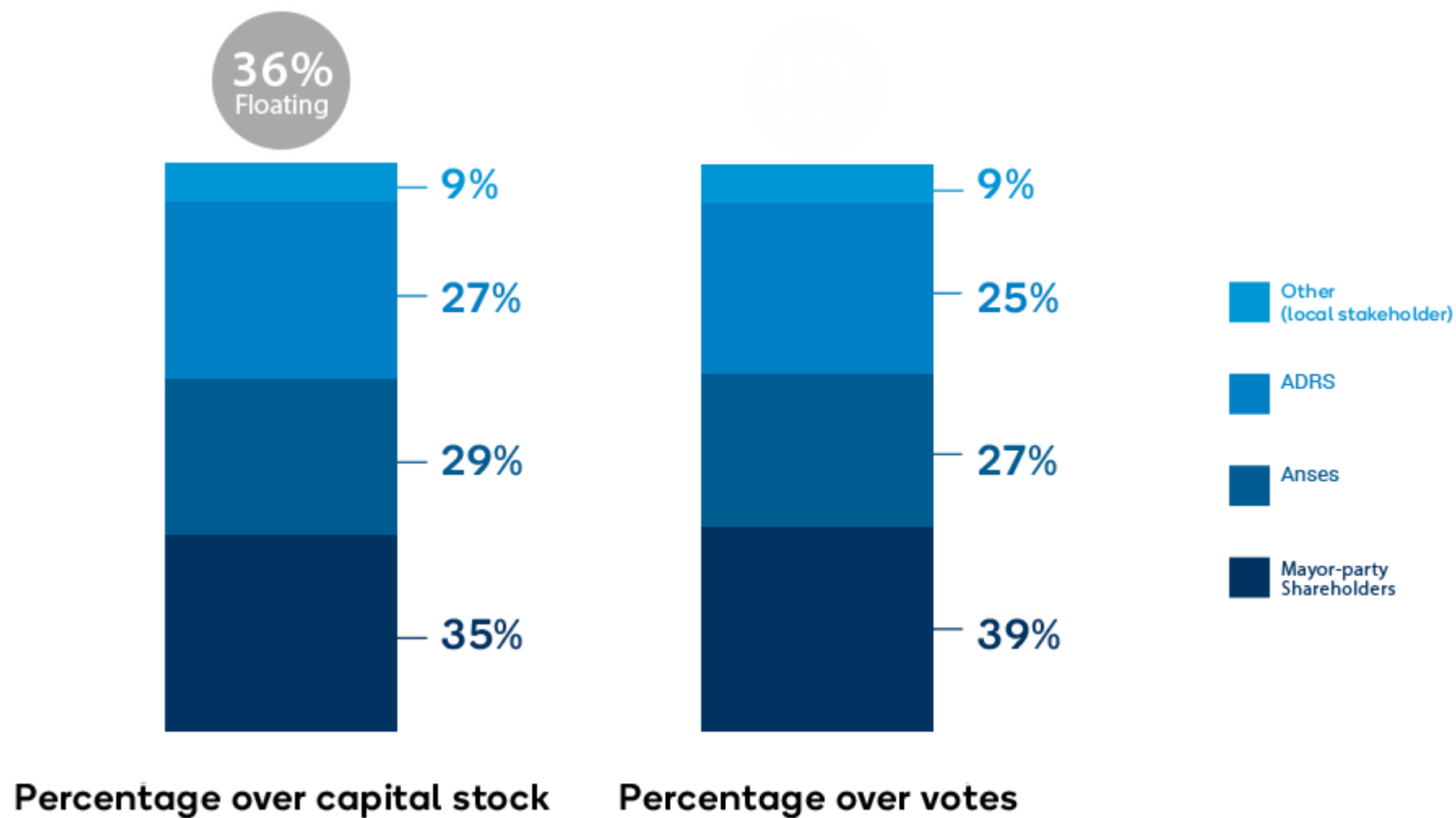
(US\$m)⁽¹⁾



(1) Valued at @Official FX average from each period.

Banco Macro - Ownership Structure

Market cap:
US\$ 1.657m



Banco Macro was founded by members of the Brito and Carballo families who are now the major shareholders with 35% over capital stocks and 39% of voting power.

Banco Macro - Subsidiaries



Macro Bank Limited Is an entity dedicated to the bank industry and all classes of financial investments, commercial activities, negotiations and other operations, located in the Bahamas.



Macro Securities S.A. Is an Argentinian business leader in the stock market and the management of actives, that offers consulting and investments administration with a wide range of clients, that includes particular investors to entire corporations.



Macro Fiducia S.A. Is an entity that has the objective to make their way as a fiduciary agent of analysis and head of financial consulting, financial services and investments.



Is an administrative society of Common funds of investments, that with their work they positioned in between the first participants of the local market launching common funds. In their lines, they have experienced executives in portfolio management.

Argenpay

Argenpay SAU is a company focused in the development of its own network so that it can operate with individuals or companies, in-person or remotely, grant, offer or accept electronic payments digital and virtual wallets and e-commerce in general.

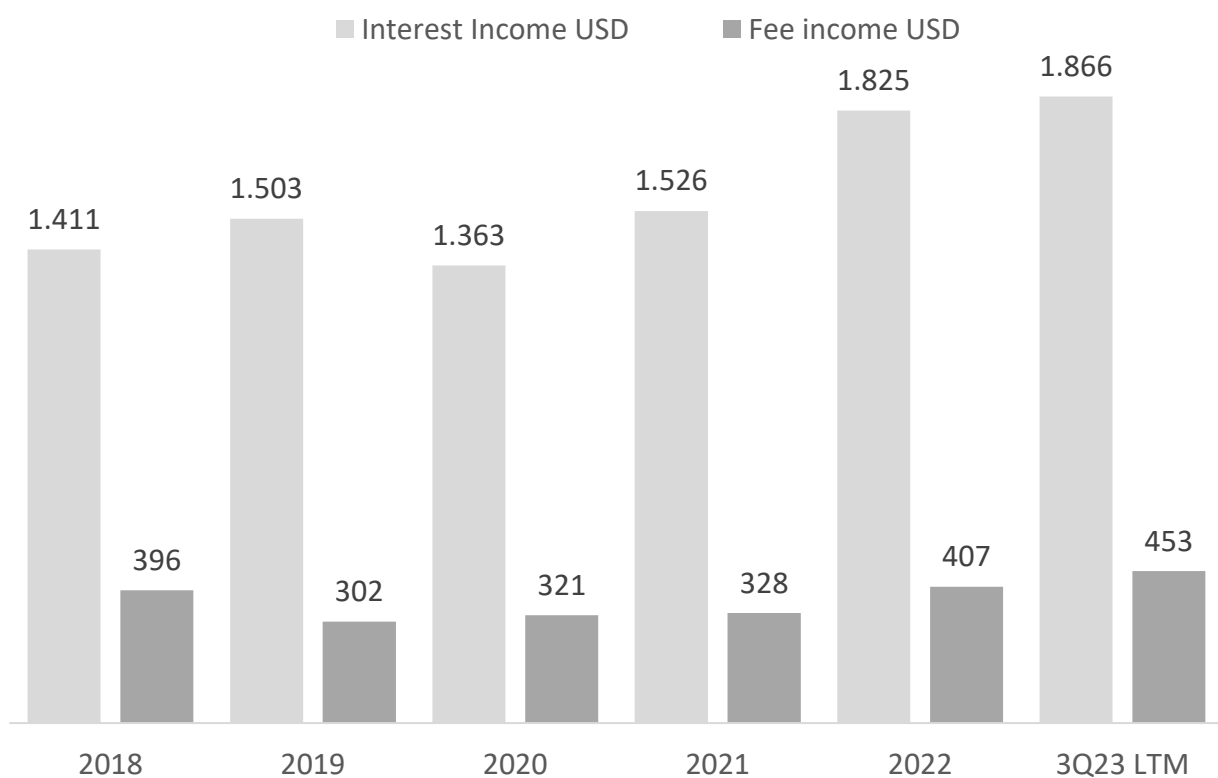


Banco Macro S.A. announces on May 23rd that has entered into a stock purchase agreement with Itaú Unibanco Holding S.A., subject to the satisfaction of certain conditions (substantially the approval of the transaction by the Central Bank of Argentina), the Purchaser will acquire from Itaú the shares representing 100% of the capital stock and votes of Banco Itaú Argentina S.A., Itaú Asset Management S.A. and Itaú Valores S.A.

Banco Macro – Market multiples

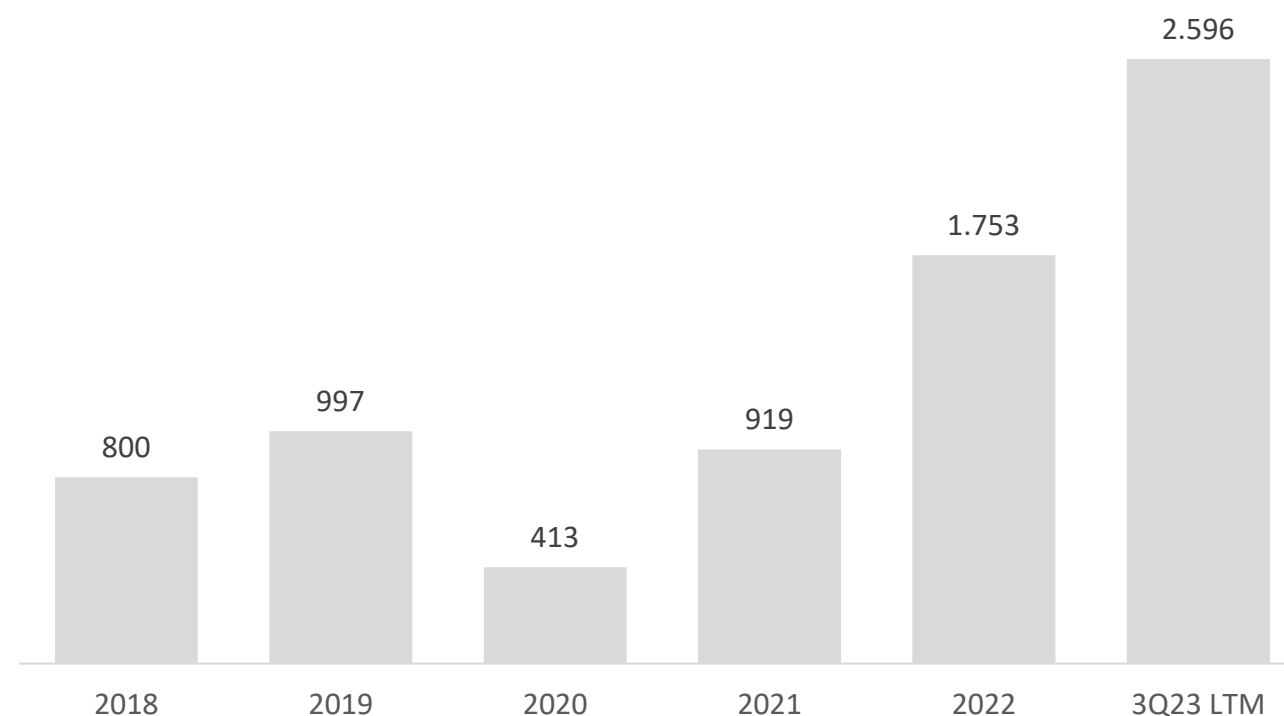
Income Evolution

(US\$m)⁽¹⁾



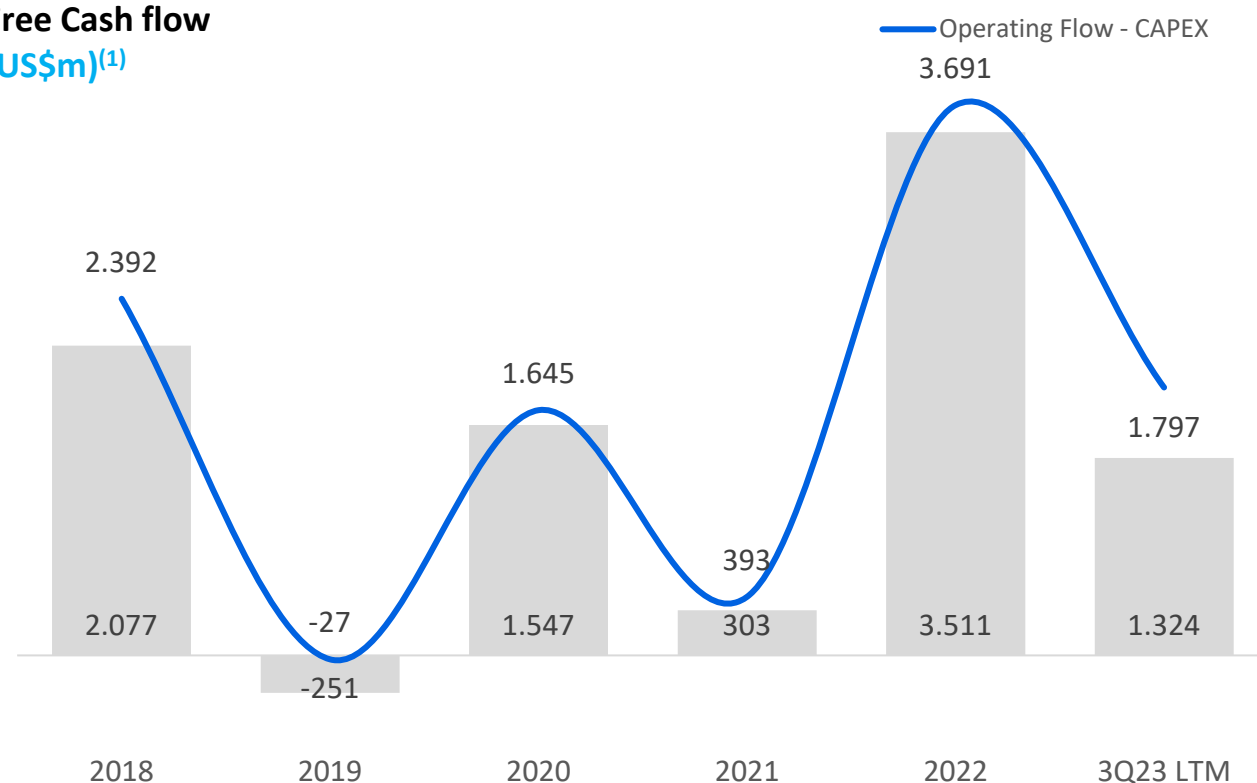
EBIT

(US\$m)⁽¹⁾



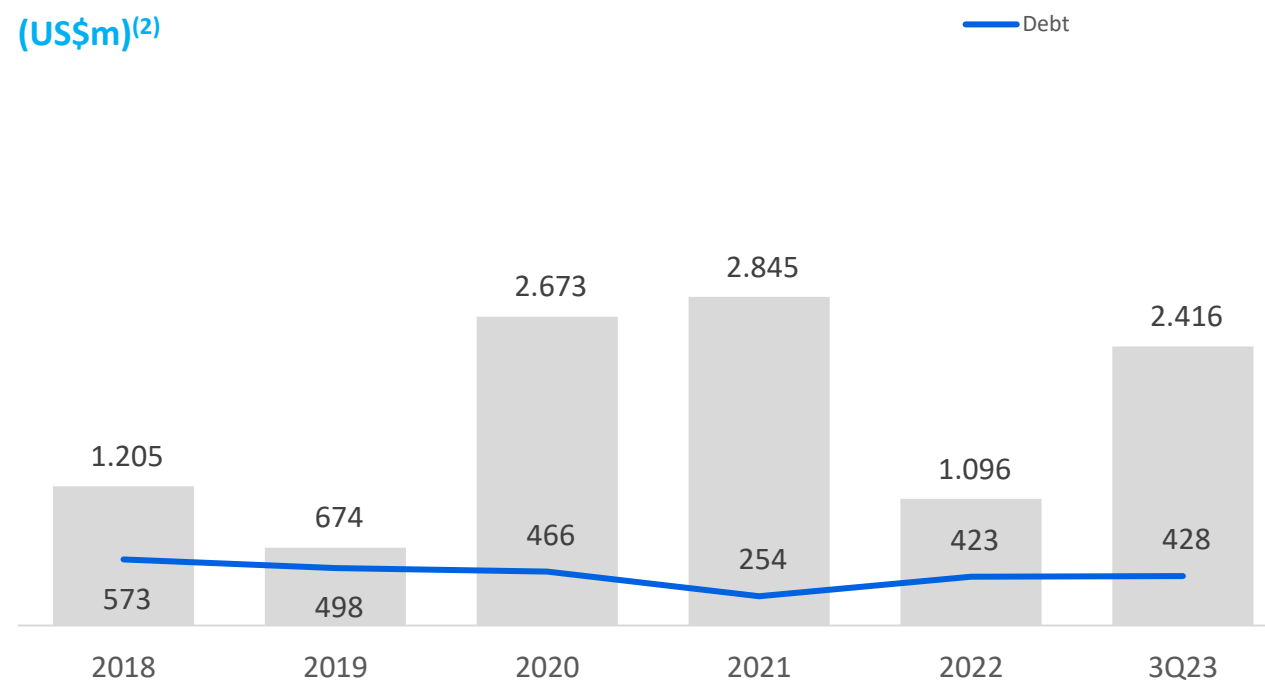
Free Cash flow

(US\$m)⁽¹⁾



Net Cash

(US\$m)⁽²⁾



(1) Valued at @Official FX average from each period. (2) Valued at @Official FX from the end of each period.

Banco Macro – Historical P&L

P&L (US\$m)*	2018	2019	2020	2021	2022	3Q23 LTM
Interest Income	2.334	2.573	2.225	2.214	3.691	5.181
Interest Expense	-923	-1.070	-862	507	-1.866	-3.315
Net Interest Income	1.411	1.503	1.363	1.526	1.825	1.866
Fee income	423	330	350	362	451	502
Fee expense	-27	28	-29	-35	-44	-49
Net Fee Income	396	302	321	328	407	453
Subtotal (Net Interest Income + Net Fee Income)	1.807	1.805	1.685	1.613	2.231	2.319
Net Income from financial instruments at Fair Value Through Profit & Loss	38	111	-378	195	293	126
Result from assets at amortised cost	0	1	18	2	30	2
Difference in quoted prices of gold and foreign currency	-49	63	60	46	382	1.511
Other operating income	101	126	76	77	89	136
Provision for loan losses	-96	-121	-113	-15	583	7
Net Operating Income	1.801	1.985	1.348	1.909	2.994	4.057
Personnel expenses	367	-362	-377	193	-209	-515
Administrative expenses	243	220	-206	80	-119	-276
Depreciation and impairment of assets	26	-8	-62	33	2	-104
Other operating expenses	-365	-379	-290	140	-242	-565
Operating Income	800	997	413	919	1.753	2.596
Income from associates and joint ventures	9	14	0	1	-1	-1
Result from net monetary position	0	0	189	-639	-1.375	-2.011
Net Income before income tax on cont. operations	809	1.011	602	281	123.019	584
Income tax on continuing operations	-248	-165	-173	83	-84	-180
Net Income from continuing operations	562	846	429	264	259	404
Net Income from discontinued operations	0	846	0	0	0	0
Income Tax on discontinued operations	0	0	0	0	0	0
Net Income for the period	562	846	429	264	259	404
Net Income of the period attributable to parent company	560	846	429	105	259	363
Net income of the period attributable to non-controlling interests	2	0	0	0	0	0

* Valued at @Official FX average from each period.

Banco Macro – Free Cash Flow

Cash Flow (US\$ m)⁽¹⁾

Detailed CF Operative Flow - CAPEX	2018	2019	2020	2021	2022	3Q23 LTM
Operating Flow	2.463	50	1.697	465	3.871	1.552
Investment Flow	-70	-77	-52	-73	-179	-143
CAPEX	-70	-77	-52	-72	-179	-143
control of subsidiaries or other businesses	0	0	0	0	0	0
Financial Flow	-315	-224	-98	-90	-181	-86
Dividends payment	-119	-133	0	0	-141	-39
Debt Payments	-115	-80	-62	-82	-62	-79
Others	-196	-12	-37	-7	-8	-11
New debt	115	0	0	0	30	43
FCF	2.077	-251	1.547	303	3.511	1.324

Operating Flow - CAPEX	2.392	-27	1.645	393	3.691	1.409
-------------------------------	--------------	------------	--------------	------------	--------------	--------------

(1) Valued at @Official FX average from each period.





Company's Overview

Banco Macro S.A. is a universal bank, that provides a wide range of financial services with focus in low & mid- income individuals and small & mid-sized companies. Banco Macro started operating in 1985 as a nonbanking financial institution and today it has grown to be a private national bank with one of the largest branch network in the country. Banco Macro was founded by members of the Brito and Carballo families who are now the major shareholders. Banco Macro is headquartered in the City of Buenos Aires.

Company's history

- 1975: Hamburgo Investment company
- 1981 Anglia Open market agent
- 1982 Anglia opens a brokerage house
- 1989: Banco Macro emerges as leading wholesale bank in Argentina
- 1992: First wholesale bank to issue negotiable obligations
- 1994: First wholesale bank to issue shares / First branch in Salta / Strategic decision to the retail sector
- 1996: Bank of Salta / Bank of the Northeast / Bank of Misiones
- 1998: Bank of Jujuy
- 1999: Bank branches of Mayo, Almafuerite, Mendoza and Israelita
- 2002: Bansud bank. 35% of Scotiabank Argentina
- 2004: Suquia bank
- 2005: Empresario de Tucuman bank
- 2006: Bank of Tucuman. NYSE IPO. New bank Bisel
- 2010: Private bank of investments
- 2015: 439 Branches, merged with the Bank of Tucumán.



Thank you!